



Federation of European
Tank Storage Associations

THE FETSA SUPPLIER PARTNERSHIP



WHO SHOULD JOIN?

The FETSA Supplier Partnership is open to companies that do business with tank storage companies or have an affinity with the tank storage sector. This includes, but is not limited to:

- ⊕ Technical equipment providers
- ⊕ Companies providing safety services
- ⊕ Fire fighting/protection companies
- ⊕ Loading equipment manufacturers
- ⊕ Companies providing auditing and management systems
- ⊕ Tank farm construction and maintenance companies
- ⊕ Surveying companies
- ⊕ Port authorities
- ⊕ (Tank) Cleaning companies
- ⊕ Electrical & Instrumentation (E&I) control automation services
- ⊕ Database providers
- ⊕ Magazines and other industry publications

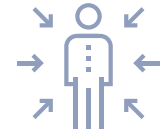
WHY SHOULD I JOIN THE FETSA SUPPLIER PARTNERSHIP?

We offer you privileged access and visibility to senior decision makers in the tank storage industry through our events, publications and meetings. Specific benefits include:



NETWORKING: One complimentary ticket to attend our Annual FETSA Conference and AGM Dinner exclusively dedicated to FETSA members, conference speakers and high level stakeholders from the EU political environment. First option for sponsorship opportunities around the Annual Conference and related events.

VISIBILITY: Name and logo with summary of services offered will feature on a dedicated Supplier Partnership page of our website and will be included in our communication tools such as the FETSA website, the monthly newsletter and the annual management report which are circulated to senior industry executives. You will be entitled to draft an article in a quarterly supplier partnership newsletter.



FETSA KNOWLEDGE EXCHANGE: Possibility to organise industry seminars on relevant topics and/or with the approval of the relevant chair/secretariat to present new/emerging technologies and legislation to our committees/task forces.

PART OF OUR COMMUNITY: Use of FETSA meeting rooms in Brussels at preferential prices (subject to availability). You can use the FETSA logo on your website and printed materials in order to state that you are part of the FETSA supplier partnership.



INSIGHT: You will receive our exclusive members only newsletter and annual management report so you are kept informed about the challenges we face in EU policy.

PRICE

- Annual fee of EUR 2500 (excl. VAT).
- Billed annually at the start of the subscription period (1 January).
- All applications for Supplier Partnership are subject to approval the FETSA Executive Committee, and subject to the terms and conditions set out in the Supplier Partnership Agreement.
- Competition law must be respected.

Contact Ravi Bhatiani, rb@fetsa.eu for further information.

FETSA

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